

Working With us

A guide for FIT Partners
& Room Rentals

ESHER

FIT

PARTNERSHIP



About Us

FIT Esher is based on the successful business model of FIT Wimbledon where members benefit from the crossover between fitness and biohacking, however, in Esher we are switching things up: we plan to revolutionise the future of health and longevity for local members in Esher and build an ecosystem of like-minded wellness professionals like you.

The FIT Esher concept:

We are truly creating something special in Esher, to review our full pitch, please follow this link to review the FIT Esher proposition:

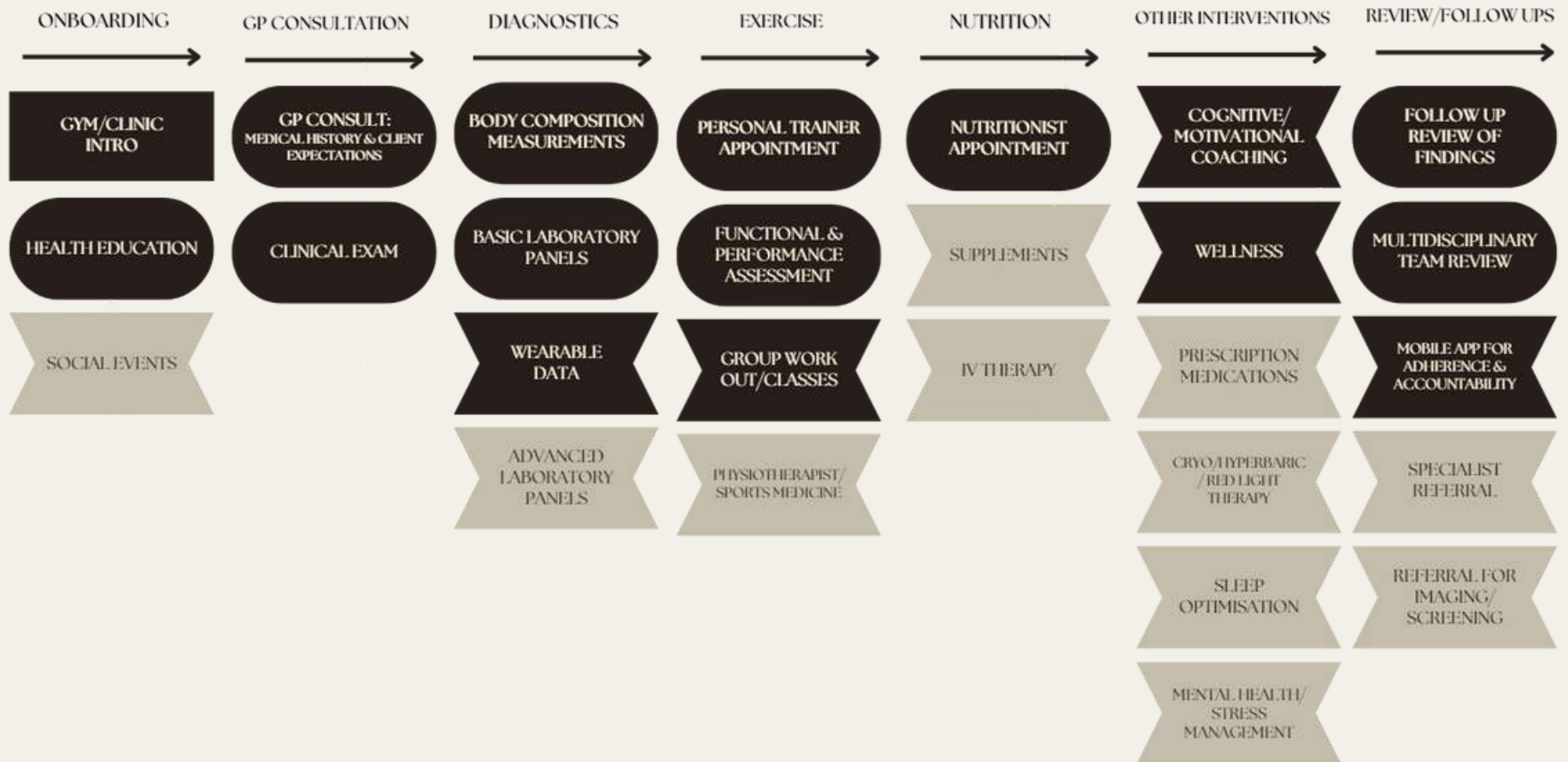
**CLICK BELOW TO DOWNLOAD DETAILS
ABOUT FIT ESHER**



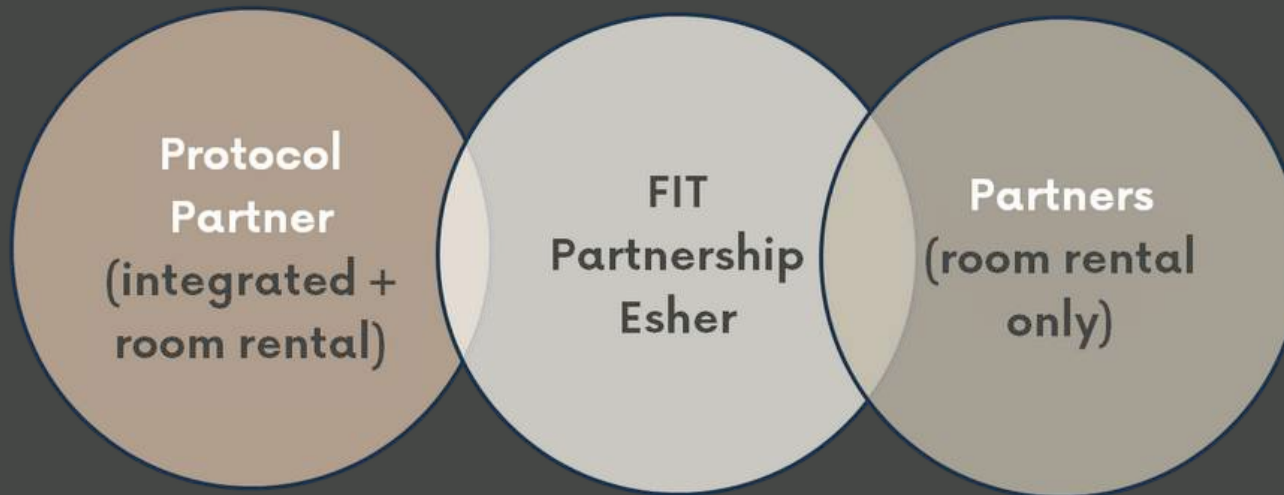
Our approach:

It won't have escaped you that longevity is a theme that is appearing everywhere, and we are working with world leaders in the sector to bring a unique longevity protocol to FIT members in Esher. See next page for our client journey

FIT Partnership Client Journey



Partnering



Two types of partner options

This is where you may be interested in joining us.

We have 2 categories of wellness professional that we are looking to work with:

FIT PROTOCOL PARTNER:

Qualified individuals who work with FIT clients to deliver their part of the protocol and integrate with our systems and processes.

Benefit from being part of the FIT ecosystem while additionally working with their own clients from the FIT Esher facility.

FIT ROOM RENTAL PARTNER:

Qualified individuals who independently operate their business from the FIT Esher facility.

Benefit from being part of the FIT ecosystem while working exclusively with their own clients.



Our partner options explained

FIT PROTOCOL PARTNER:

- Let's say you charge £100 per hour, when you're working with FIT clients, you'll charge us £50 per hour.
- When you are working on behalf of FIT Partnership you will charge us for your time and we will not charge you for the space/facilities that you use.
- When you are using the Esher space/facilities for your own clients we will charge you £150 per 6 hour shift (we work in half-day blocks for everyone).

FIT Esher expects to offer you a minimum of 6 hours per week (1 shifts) to work with FIT Esher clients.

FIT ROOM RENTAL PARTNER:

The simplest way to explain our approach is a 'facilities for fees' collaboration: we provide you access to our top-spec facilities in Esher in return for a room rental fee.

When you are using the Esher space/facilities we will charge you a commensurate rate for your usage based on 6 hour blocks if you commit to 6 months' occupancy, if you decide to commit to fewer blocks in advance the room rate will increase.

Commitment to 6 months £100 per 6-hour shift
Commitment to 3 months £120 per 6-hour shift
Ad hoc or a 6-hour day rate is £150

Please note this is subject to change. Rates for use of FIT Gym, Pool, and studio space. Will incur small additional charges, to be reviewed pre opening.

What we're looking for

WHAT WE'RE LOOKING FOR IN OUR RELATIONSHIP WITH YOU:

- Professionally qualified: it goes without saying that we only want to work with fully qualified and certified professionals;
- Experience: we want to work with professionals who have deep experience and are ideally looking for 5 years work experience;
- Existing client base: you must have existing clients that you can service from the FIT Esher building;
- Openness: we want all FIT Partners to scale their businesses with us, so we expect everyone to share their expertise and experience and benefit from cross-referral from other FIT Partners;
- Ambition: you can scale-up (if you like) as we open other FIT facilities.

THE BENEFITS TO YOU AND YOUR BUSINESS:

- Be part of the next generational step in the wellness sector: longevity and health span
- Space for time business model - no overheads
- Inbound new client flow from FIT Esher
- Cross-referrals from other FIT partners (ecosystem)
- Learn from the wider pool of FIT partners
- Be part of something new
- Referral Scheme for bringing clients into FIT memberships = 100% of any first month's membership



GP'S & NURSES	MOTIVATIONAL/ HEALTH COACH
NUTRITIONIST	MENTAL HEALTH
SPORTS MEDICINE SPECIALIST	BODY SCULPTING SPECIALIST
ACUPUNCTURIST	WOMENS HEALTH SPECIALIST
PHYSIOTHERAPIST / CHIROPRACTOR / OSTEOPATH	MEN'S HEALTH SPECIALIST
MOTIVATIONAL/HEALTH COACH	NATURAL BODY TREATMENT EXPERT
HOLISTIC /ALTERNATIVE THERAPISTS	AND MANY MORE

Frequently Asked Questions

WOULD I BE USING MY OWN BOOKING SYSTEM WHEN RENTING THE SPACE?

Yes, when only room renting, no if you are apart of our protocol this will be discussed in more detail.

WILL I BE ADVERTISED TO THE FIT MEMBERS?

Yes, there will be a member's app with all of the therapist information detailed so members can also locate and book you directly online

WILL THE ROOMS BE SET UP FOR ME TO WORK IN WITH MY FORMS OF THERAPY?

Yes, we are trying to accommodate all different types of therapists and their therapeutic needs by having different sized rooms of which at least two rooms will be at care quality commission standards.

DO I HAVE TO OFFER DISCOUNTS

No, but you may like to consider this when starting out to allow the members to trial your services

Will I need to take my own payments?

Yes, you would charge what you feel is appropriate and take your own payments

How do I pay for my room rental as an independent therapist renting space?

We would discuss how payment is made to FIT depending on your length of contract/agreement



WILL THERE BE OTHER THERAPISTS OFFERING SIMILAR SERVICES AS ME USING THE FIT SPACE?

We are aiming to have a diverse range of therapies and therapists to suit our members needs and requirements so there may be up to two of each type of therapist working at FIT, we will all aim to work in a collaborative way.

If you have any further questions, please email Amanda for more details at amanda@thefitpartnership.co.uk

Contact

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